



**Vegan & Organic
Biosolutions for a
more sustainable
agriculture**



biovegen
plataforma tecnològica
de biotecnologia vegetal



agrotècuv



IVACE+I

INICIATIVA DE VALÈNCIA



Finançat per
la Unió Europea

AgrotecUV Startup day / 28 Mayo 2025 / Parc Científic UV

1. Opportunity

Degradation and
biodiversity loss
Climate change



Health Awareness

Link between food and
health, for improving
life quality



What are
the global forces
that are
transforming the
world?

Food Security
Higher demand with
less natural
resources



Energy crisis

Towards the transition
to renewable energy



Water security
Critical access to
safe drinking in
vulnerable regions



Sustainable economy
Responsible consumption
of natural resources



1. Opportunity

90 %

of BIO product sales
correspond to
conventional agriculture.

Old agricultural model

- Residues.
- Resistances.
- Affected auxiliary fauna.
- Abiotic stress.
- Negative environmental impact.

Pesticides

Biopesticides

Nutrition

Biostimulation

New agricultural model

- Less residues and resistances.
- Aligned with the requirements demanded by supermarkets.
- Improved auxiliary fauna.
- Less abiotic stress.
- Macroeconomic trend towards sustainability and food security.
- Food safety.

Why Veganic?

World needs a **revolution**.
World needs a more efficient,
resilient and environmentally
conscious agriculture of the future,
while also meeting the challenge of
feeding a growing global population.



Our MTP

(MASSIVE
TRANSFORMATION
PURPOSE)

Working to leave a
better world for
future generations

2. Value proposition

Our main pillars:

Sustainability

Innovation



Global and innovative biosolutions based on natural extracts, PGPRs, microorganisms and its derivatives.



Veganic means

Vegan no animal origin sources.

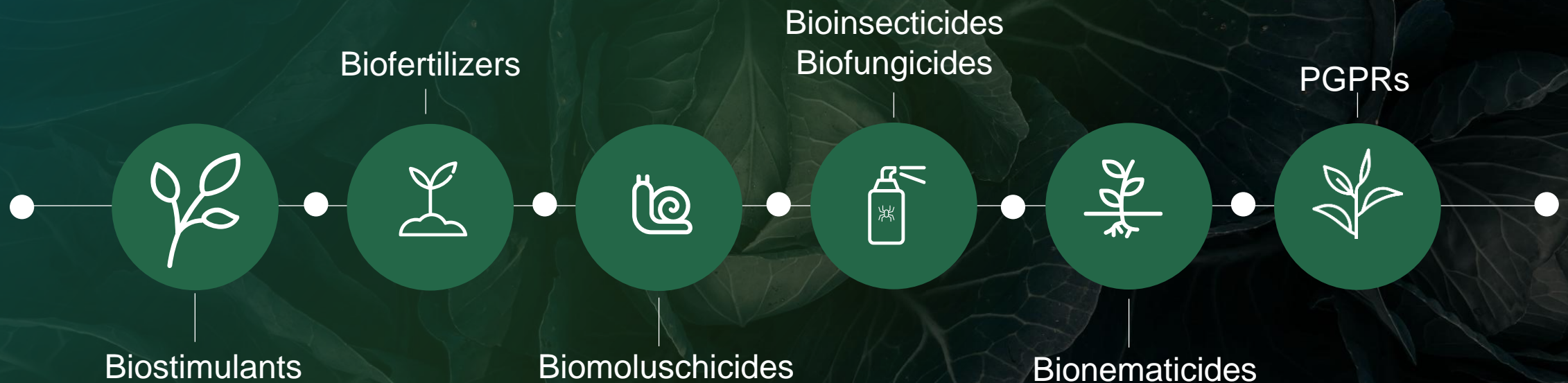
Organic suitable for organic farming.

Conscious vegan and **cruelty-free**.

Veganic, born naturally

As a company dedicated exclusively to Vegan and organic products, with experience in the field since 1998.

2. Value proposition



O1

The broadest
response to your
needs.

O2

+50 pests
and diseases
covered.

3. Biosolutions



Biofungicides

Biofungicides and biobactericides based on plant and mineral extracts. Our solutions are designed to combat fungi such as Powdery mildew, Alternaria, Botrytis, Downy mildew, Venturia and Phytophthora, among others.



Bioinsecticides

Bioinsecticides, Bioacaricides and Bionematicides based on plant extracts with a strong shock effect against pests such as Whiteflies, Aphids, Mites, Mealybugs, Thrips and Nematodes, among others.



Microorganisms and derivatives

Our most premium line includes formulations based on microorganisms, probiotics, prebiotics and microbial derivatives that act as bioprotectors, bioactivators, PGPR, enzyme inducers and metabolic enhancers.

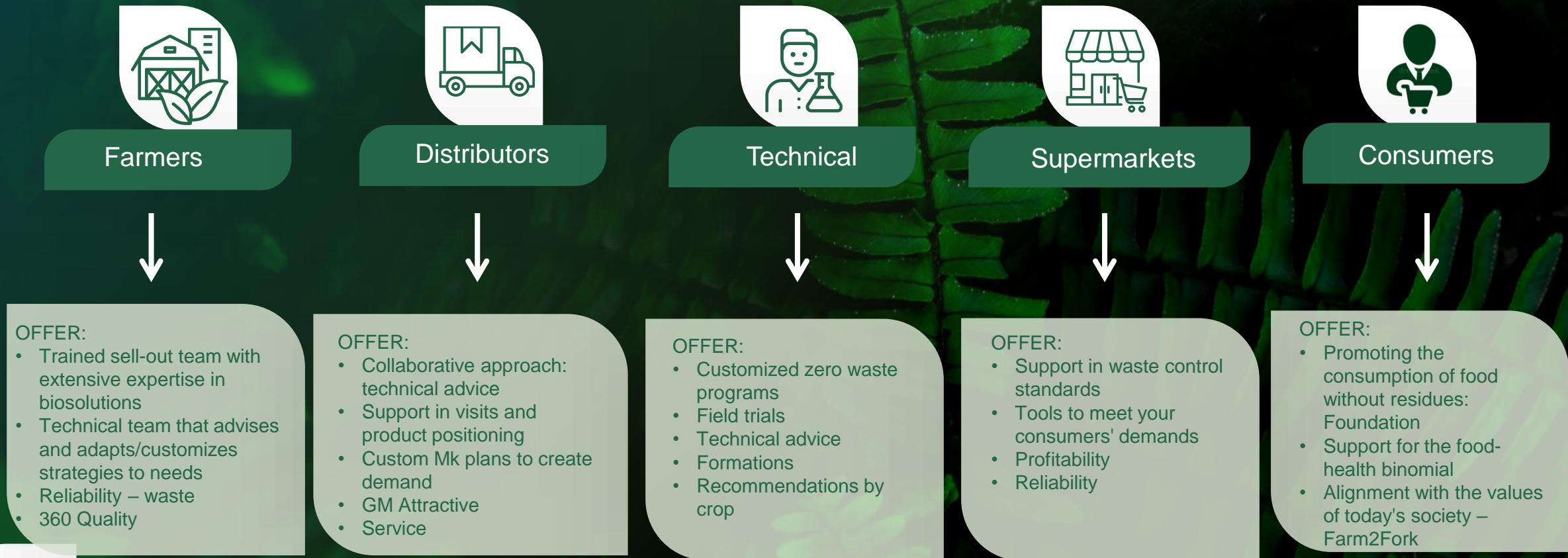


Biostimulants and Nutritionals

Natural biostimulants to enhance crop yield and reduce abiotic stress caused by extreme weather conditions.

4. Go-To-Market

Holistic and differentiated strategy in the sector



Impact on all stakeholders in the value chain

4. Go-To-Market

With headquarters in Spain and 2 subsidiaries in Mexico and Argentina, Veganic develops and manufactures

In-house a complete portfolio of solutions

Headquarters

Valencia (Spain)

Production of biocontrol products
5 state-of-the-art EOR experimental field and research units



Valencia

Subsidiaries

Santa Fe (Argentina)

Production of hyper concentrated biocontrol & adjuvants products
5 state-of-the-art GLP laboratories and research units



Santa Fe

Guadalajara (Mexico)

Production of biocontrol products, and some microorganisms.
Local manufacture plant
Own R&D lab and research center for global techs validation



Guadalajara

Next subsidiaries worldwide

Malasya (Asia)



Chile (LATAM)



US



Brazil



Morocco (MENA)



6. Key metrics and projections25-27

Billing 2024

3,7 M €

MB

45,5 %

SGA'S

1,8 M

EBITDA

0,14 M

CAPEX

0,9 M

01

MAIN MILESTONES

- 85% sales growth
- Positive EBITDA in 9 months of activity.
- Highly talented team: 32 people

02

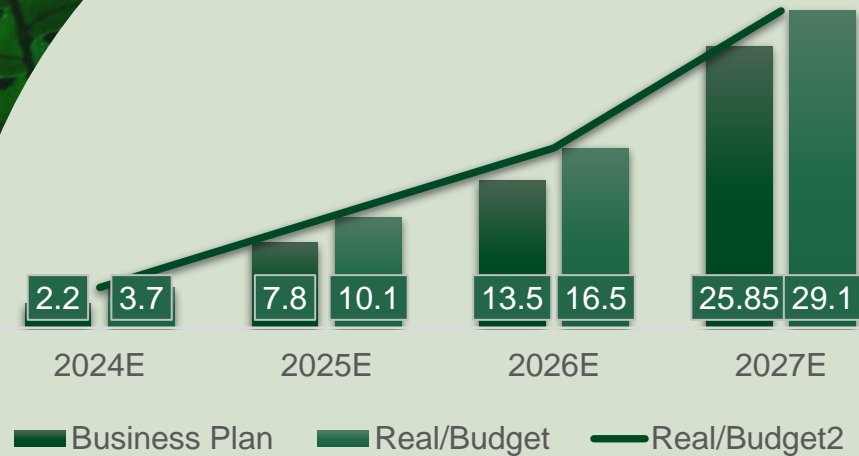
MOTIVATION

- Strategic vision: an opportunity is identified to bring forward the investment of 2025 and talent is hired,
- Strong investment in the company's positioning worldwide.

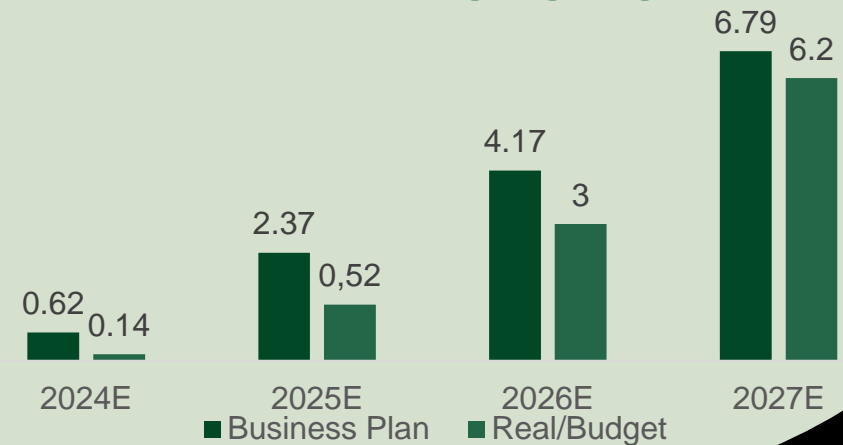


Veganic
Grow different

SALES EVOLUTION



EBITDA EVOLUTION



7. Current and future milestones



Brand Introduction and Recognition in the Market – Aspirational and Inspirational



Top of mind: Multichannel presence and notoriety



Creation of a diversified and differentiated portfolio of biosolutions



Global brand protection

2024

Certifications/authorizations, internal organization, team forms and global brand launch.

2025

Regulatory, creation of subsidiaries, commercial systematics.

2026

Internationalization And scalability

Thank you!



Leading the
sustainability
revolution

